

SOLUTION OVERVIEW

The value of a single modern Value-Added Network

Replace multiple VANs with a single solution that optimizes and future-proofs B2B operations



Simplify information exchange complexity



Automate time-consuming manual processes



Gain new capabilities with advanced modules



Future-proof your B2B infrastructure

Most mid-size companies maintain a complex B2B infrastructure consisting of multiple Value-Added Network (VAN) solutions, numerous direct connections, and a patchwork of different B2B technologies that require extensive IT resources to manage. The skills shortage of qualified personnel and pressure from partners to customize document exchange, further exacerbates the situation.

OpenText™ Trading Grid™ Messaging Service, the largest and most mature VAN, provides a complete solution for secure and reliable exchange of nearly any type of business document in any data format with trading partners around the world. By consolidating to the Trading Grid platform, companies gain real-time business visibility and intelligence across all transactions from a single source and additional options to streamline processes and ensure a successful digital future.

Simplify information exchange complexity

The Trading Grid platform is the largest network of its kind, with 1.2 million connected trading partners and embedded technologies, that can replace the complexity and cost of using multiple VAN solutions and outdated B2B tools.

“In addition to introducing a single, global contract with OpenText, we introduced new application solutions, such as SAP, and began to move away from our existing legacy mainframe infrastructure.”

Philippe Mercier
IT senior manager, Technicolor

[Read the Success story](#)

OpenText ensures the migration from an old VAN is seamless, requires almost no effort of company resources, and is mostly transparent to trading partners. The result is a consolidated B2B system that is easier to work with, has access to more features, and with economies of scale, is likely to cost less than using multiple vendors combined.

Automate time-consuming manual processes

The Trading Grid platform includes several embedded advanced applications that improve management, visibility, partner search, and onboarding.

- **OpenText™ Trading Grid™ Online:** Access all Trading Grid applications from a central location through a configurable single-sign-on (SSO) portal. Rules-based services enable companies to automate steps in their electronic exchange for even faster trading processes.
- **OpenText™ Lens:** Gain accurate real-time view of all transactions flowing through the Trading Grid platform. Achieving operational excellence is possible by setting up alerts and notifications on key business-critical events.
- **OpenText™ Global Partner Directory:** Remove onboarding bottlenecks by accessing a large pre-connected global community of trading partners. Enriched with additional company information such as business performance and ethical and sustainability metrics, companies quickly find and onboard new customers and suppliers who align with their own ethical business standards.

Gain access to advanced modules

Once the Trading Grid platform has been established as the foundation of all B2B connectivity, companies can explore additional Software-as-a-Service (SaaS) solutions that further reduce time-consuming processes:

- **OpenText™ Active Invoices with Compliance:** Automate invoicing and compliance in more than 45 countries. Includes capabilities for data validation, digital signatures, archiving and electronic invoice delivery.
- **OpenText™ Active Intelligence:** Monitor the contents of B2B transactions in real-time to ensure accuracy and compliance with business rules.
- **OpenText™ Active Catalogue:** Enable suppliers to send their catalogue data, more than 600 product attributes, to support a company's B2C eCommerce storefront.
- **OpenText™ Active Community:** Keep all information about suppliers and customers up-to-date and use it to roll out new programs or business processes.
- **OpenText™ Cloud Based Translation:** Streamline data-mapping and translation tasks, leveraging a large canonical library of prebuilt maps for trading with companies around the globe in various standards.
- **Digital onboarding solutions:** Digitize and automate manual transmissions that are received via email or fax by using web forms, partner portals, and/or email and fax conversion.
- **Direct connect outsourcing:** Outsource complex and time-consuming direct connections via common protocols to OpenText. Options include AS2, OFTP, SFTP and FTPS outsourcing.

↓ Customer stories

Join the conversation

Learn more

Future-proof your B2B infrastructure

OpenText builds on decades of B2B expertise to connect organizations with their entire trading community in a secure, fast, and reliable manner. Once connected to the Trading Grid platform, companies can choose from many scalable and flexible options to support their growing business with a future-proof B2B infrastructure that continues to be at the forefront of innovation.



Trading Grid Online is the single sign-on portal for accessing all Trading Grid applications



OpenText Lens provides both live status and historical trends of all integration flows on the Trading Grid platform

About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: [opentext.com](https://www.opentext.com).

Connect with us:

- [OpenText CEO Mark Barrenechea's blog](#)
- [Twitter](#) | [LinkedIn](#)